

NEWS RELEASE

Continental DataGraphics Wins Bid to Digitize Airplane Records for Boeing Capital

EL SEGUNDO, Calif., July 30, 2003 -- Following a competitive bidding process, Boeing Capital Corporation (BCC) recently selected its sister subsidiary Continental DataGraphics (CDG) to digitize critical maintenance records for BCC-owned commercial airplanes. BCC provides and arranges airplane leases and loans, with a primary focus on assets critical to Boeing customers.

"CDG distinguished itself in the competitive bid process by demonstrating an outstanding customer support attitude, and a willingness to develop a customized solution and process methodology to accommodate our unique requirements," said Bruce Beadell, BCC Technical Services director.

The conversion of airplane records and documents to a CD-ROM format allows BCC to provide critical maintenance documents to prospective airplane lessees more efficiently and decreases the volume of paper that accompanies an airplane when a lease turns over.

"Losing a single key aircraft maintenance document can cost hundreds of thousands of dollars to replace because the maintenance work must be performed again and re-documented," said Beadell.

In addition to ensuring that important aircraft records are protected from loss or damage, the conversion of documents to digital format greatly assists in BCC's marketing efforts. According to Beadell, having aircraft records readily available when an aircraft comes off a lease gives prospective lessees quicker access to important data used in evaluating an airplane, and understanding its configuration and condition.

Digitized records also will help BCC reduce the physical volume of aircraft historical records that must be stored for its portfolio of airplanes, said Beadell.

To date, CDG has digitized the maintenance documentation of 12 commercial airplanes for BCC. This required the scanning of tens of thousands of critical airplane records at the BCC airplane storage facility, the transfer of the resulting digital files to CDG for data processing and indexing, and the output of the indexed files onto a single CD-ROM for each airplane. Each CD-ROM is customized to contain the critical document sets for a specific airplane by serial number. CDG also developed a BCC proprietary menu-based user interface for the CD-ROMs to make it easier to access and retrieve records. The entire project took approximately three months to complete.

BCC plans to digitize critical maintenance records for all its airplanes as they come off lease, said Beadell. BCC and CDG will work together to further enhance the CD-ROM system using the results of this initial 12-airplane project and feedback from BCC customers.

According to Beadell, BCC selected CDG for the project because CDG was

responsive to BCC's request for a working prototype of the CD-ROM system and offered competitive pricing for the final product.

BCC is a wholly owned subsidiary of The Boeing Company and is a global provider of financial solutions, including aircraft leases. Headquartered in Renton, Washington, the company has more than 35 years of experience in providing and arranging financing for airplanes, a diverse array of commercial equipment, and space and defense products. BCC currently owns, or has an interest in, more than 500 commercial airplanes worth more than US \$9 billion.

Established in 1969, CDG provides a comprehensive suite of products and services for the creation, conversion, management and delivery of parts and maintenance information. CDG is the aviation industry's largest producer of illustrated parts catalogs and parts provisioning data. CDG offerings also include digital imaging services, technical authoring and illustration, and Internet-based content hosting. CDG is a part of Boeing Commercial Aviation Services, a unit of Boeing Commercial Airplanes.

For more information about CDG, visit www.cdgnow.com. Additional information on BCC is available [here](#).

###

Contacts: Mona Rice, Continental DataGraphics, 425-691-2680
Russ Young, Boeing Capital Corporation, 425-393-1534
Jill Langer, Boeing Commercial Aviation Services, 206-544-8237

[subscribe/unsubscribe](#)